

What's New



Fall River, WI 53932

PROFRESH PLUS PROMO: SAVE \$2.00/50# for purchases of **Profresh Plus** through May. The promotion ends June 3, 2016. **Profresh Plus** is 50% buffered propionic acid on a carrier. I recommend **Profresh Plus** for grain mixes in the summer. The primary spoilage organisms in grain mixes are molds. Propionic acid inhibits molds very effectively.

THE FOOD AND DRUG ADMINISTRATION IS FORCING YOU TO DECIDE: Effective January 1, 2017, IDO 20-20 All Milk NT-L will no longer be legal to sell or feed. All product must be gone by that date. In order to assure all product is sold by January 1, 2017, IDO has discontinued **IDO 20-20 All Milk NT-L**. You must decide which product you want sell instead. We are introducing **IDO 20-20 All Milk BOV (Bovatec®)** as one alternative. Refer to the back of the Newsletter for the label. More alternatives are below.

- ① **IDO 20-20 All Milk non-med:** The name tells the story. The same formula is the same as **IDO 20-20 All Milk NT-L** without the medication.
- ① **IDO 20-20 All Milk BOV (Bovatec®):** Replaces **IDO 20-20 All Milk NT-L**.
- ① **IDO 20-20 All Milk DX:** The formula is the same. DX stands for the coccidiostat decoquinate.
- ① **IDO 20-20 All Milk MOS FA:** This is our premium all milk non-med milk replacer. It contains mannan oligosaccharides and **NeoTec4**. These two additives improve growth rate to that of a milk replacer containing a growth promoting antibiotic. Yes, it costs more, but all the alternatives (that work) to growth stimulant antibiotics are more expensive.
- ① **Healthy Start 20-20:** The **Healthy Start** concept is to use some non-antibiotic growth and health enhancers combined with animal plasma and wheat protein concentrate to mimic the growth rate of an all milk mediated replacer without the added cost. The additives are MOS (manna oligosaccharides), **Sucram 3D®**, and **Xtract Instant®**. We can provide more information about **Sucram 3D®**, and **Xtract Instant®**.
- ① **IDO 20-20 All Milk NT1600:** Because this contains a treatment level of Neomycin/Oxytetracycline, I expect **IDO 20-20 AM NT1600** will remain available after January 1, 2017, but your customer must give you a Veterinary Feed Directive before you can sell it to them.

IDO: Quality Products, Quality Service, Competitive Prices

Thank you for your business.

5/9/16